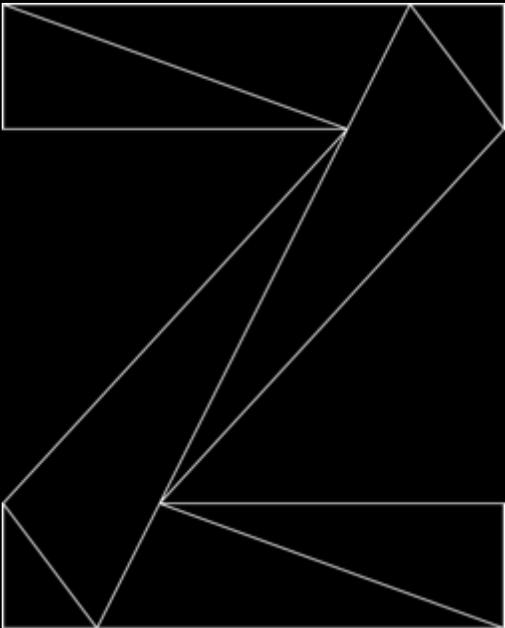


Introduction to Enterprise Computing

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 @pleia2



Confession:

I didn't believe Enterprise Computing was a real thing



What happens in one second?



5,787
Tweets



18,519
swipes



20,000+
Photos shared



63,000
searches



1,157,407
IBM Z
transactions

The backbone of the world's leading businesses



7

**of the top 10
global retailers**



85

**of the top 100
worldwide banks**



4

**out of 5
of the world's
largest airlines**



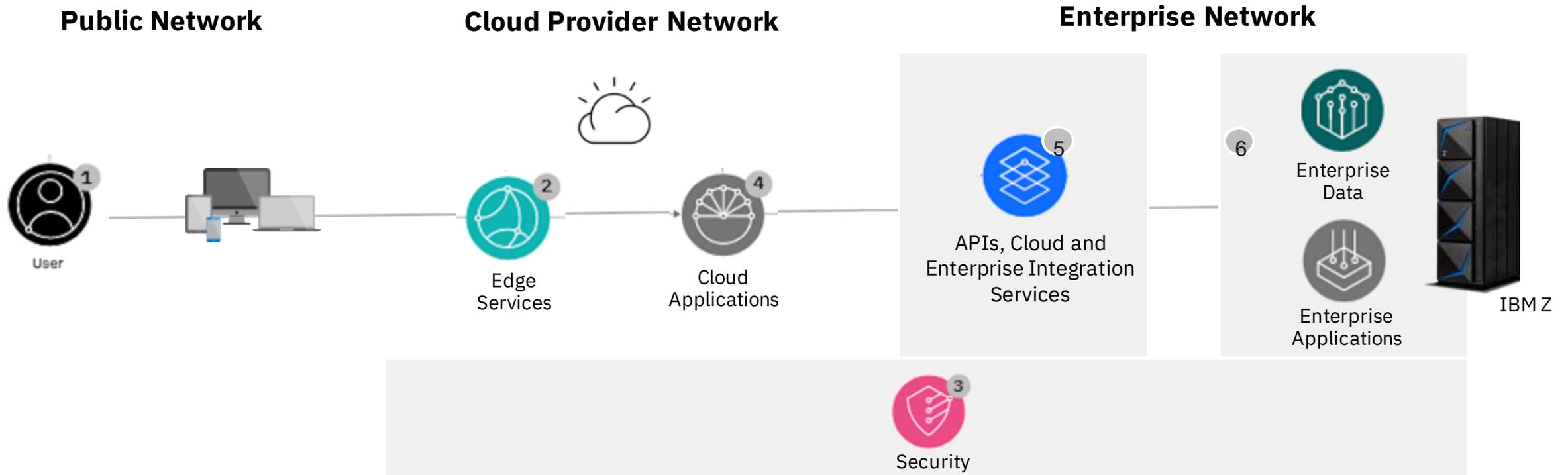
8 out of 10

**of the world's
largest insurers**

What is Enterprise Computing and IBM Z?

The systems behind the scenes running apps – from networking to infrastructure

68% of the world's production IT workloads run on mainframe systems



IBM Z and LinuxONE

Elevating protection for Confidential Computing

Dedicated cryptography

Delivered massive secure transaction throughput

Pervasive Encryption

100% protection of data within the system

Data Privacy Passports

100% protection of data wherever it resides

No changes to applications
No impact to service levels
Ultimate risk mitigation for Digital business



Demand for IBM Z and IBM Z Skills

90%

Platform for
Growth and
long-term
applications

67%

X-Large
shops have
majority of
Data on
mainframe

56%

Using
DevOps on
the
mainframe

74%

See ROI in 1
year or less
with DevOps
adoption

63%

Rate Security
and
Compliance
as #1 top
priority

Students pursuing careers in technology are focused on five primary things in a potential career.

Enterprise Computing outperforms other IT roles

Base: US online adults, 18+; 414 IT professionals involved in software development, IT support, enterprise architecture, enterprise computing systems administration/development, data science, etc.
Source: A commissioned study conducted by Forrester Consulting on behalf of IBM, September 2019



Good salary

● Enterprise computing role ● Other computing role

Average reported starting salary for enterprise computing is **\$70,100** versus \$62,950 of other mixed IT roles.



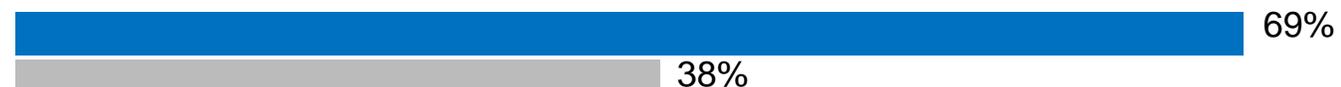
Good work-life balance

A good work-life balance (*% rating 8, 9, or 10 out of 10*)



Ability to make a social impact

Social impact, for example, the ability to contribute to open source, social, or community groups, with your technical skills



Working on something that aligns with primary interests in technology

Opportunity to work with leading-edge tech



Job security/role versatility

Nearly **90%** of professionals in enterprise computing careers agree the job market for their skill set is growing, and **75%** believe there is a shortage (i.e., high demand) for their skill.

Enterprise Computing enables you to work in a wide variety of areas....

Hybrid Cloud



Within 5 years, more than 50%+ of U.S. P&C insurers will put new core systems in the cloud.

Analytics



Insurers are expected to spend approximately \$8.3B, or 8% of their overall spending, with big data and analytics vendors in 2019, growing to \$11.5B in 2022

Blockchain



Insurance Blockchain market is expected to grow to \$1.4B by 2023, at a CAGR of 85%

Insurtech



VC investments almost doubled in last two years, 1.7B in 2016 to \$3B in 2018

Artificial Intelligence



AI spend from spend \$1.1B, in 2019 to \$2.6B in 2022

Internet of Things



Insurance industry is expected to spend \$7.7B on IoT in 2019, growing to \$12B in 2022.